



New Mexico Horse Breeders Association

1020 Texas Street NE

Mailing Address

P.O. Box 36869

Albuquerque, New Mexico 87176-6869

(505) 262-0224

2012 ANNUAL BUSINESS MEETING

TREASURER'S REPORT

Checking Account Balances

US Bank 12/31/11

	12/31/11	12/31/10
1) General Operating Account	\$ 84,351.88	\$122,048.32
2) Contingency Fund Account	\$ 7,851.96	\$ 7,630.06
3) Certificates of Deposit	\$ 1.00	\$ 1.00
4) NMHBA Award Fund	\$201,010.36	\$205,423.51
5) Clearing Account – (12/24/11)	\$ 13,258.88	\$ 16,914.66
6) Aetna Annuity	N/A	\$ 97,879.85
7) JP Morgan Chase Bank (11/30/16)	\$ 48,260.00	N/A
8) Morgan Stanley Smith Barney US GVT Money Market	\$.06	\$.06
9) Presidential Life (08/12/12) Annuity (3.00% Interest Rate)	\$ 65,273.22	\$ 63,372.06
10) Community Bank (05/26/12) (.86% Interest Rate)	\$ 57,332.93	\$ 56,687.07
11) Bank 1 st (12/27/11) (1.0% Interest Rate)	\$ 58,039.83	\$ 57,462.35
12) Bank Of The West (4/07/12) (.40% Interest Rate)	\$ 51,198.77	\$ 50,994.42
13) New Mexico Bank & Trust Premium Money Market	\$207,030.52	\$226,113.02
14) BOSC, Inc. (08/31/15)	\$ 51,228.02	\$ 50,000.02

NEW MEXICO HORSE BREEDERS ASSOCIATION
GENERAL FUND COMPARISON
DECEMBER 31, 2011

	<u>Year Ended</u> <u>12/31/2010</u>	<u>Year Ended</u> <u>12/31/2011</u>	<u>Change</u>
REVENUES:			
Including Dues, Administrative Fees, Registrations, Awards Banquet, and Interest	\$ 471,749	\$ 442,100	\$ (29,649)
EXPENSES:			
Salaries and Payroll Taxes	118,917	119,157	240
Employee Health and Retirement Benefits	50,840	59,137	8,297
Annual Meeting and Banquet	36,699	34,237	(2,462)
Summer Meeting	1,066	5,855	4,789
Insurance	30,325	29,354	(971)
Lobbying Costs	26,719	26,750	31
Magazine Publication	90,460	41,186	(49,274)
Marketing Campaign	38,375	32,335	(6,040)
Board Expense	11,200	10,190	(1,010)
Dues & Subscriptions	776	2,883	2,107
Telephone	3,437	3,707	270
Printing	3,453	2,626	(827)
Postage	10,369	8,595	(1,774)
Depreciation	24,697	19,758	(4,939)
Advertising	9,590	16,243	6,653
Web Site	33,306	12,288	(21,018)
Auto Expense	3,214	2,709	(505)
Office Expense	1,231	775	(456)
Computer Expense	3,895	3,082	(813)
Miscellaneous	228	626	398
Office Supplies	10,456	13,761	3,305
Utilities	4,361	4,266	(95)
Equipment Rent and Maintenance	5,798	5,486	(312)
Travel and Lodging	1,849	1,581	(268)
Accounting and Awards Calculation	13,921	16,800	2,879
Consultants	3,576	2,348	(1,228)
Necropsy Assistance Fund	2,000	-	(2,000)
Repairs and Maintenance	1,945	3,443	1,498
Security	672	385	(287)
Meals and Entertainment	570	478	(92)
Property Taxes	3,752	3,401	(351)
Legal Fees	2,762	1,477	(1,285)
Retirement Payments	6,000	4,000	(2,000)
Bad Debt Expense	1,425	-	(1,425)
Annual Audit	18,126	18,190	64
Total Expenses	<u>576,010</u>	<u>507,109</u>	<u>(68,901)</u>
EXCESS OF REVENUE OVER EXPENSES	\$ (104,261)	\$ (65,009)	\$ 39,252
	After 2010 Audit	Before 2011 Audit	

2012 ANNUAL BUSINESS MEETING

January 26, 2012

Week Ending 12/24/11

BREAKAGE ACCOUNTS

	<u>2011</u>	<u>2010</u>
New Mexico State Fair	\$ 1.00	\$ 1.00
Ruidoso Downs	\$14,714.79	\$ 4,923.66
SunRay Park	\$ 8,524.34	\$ 3,650.78
Downs At Albuquerque	\$27,910.61	\$36,952.71
Sunland Park	\$ 5,176.62	\$ 5,536.32
Zia Park	\$ 7,230.22	\$ 3,655.84

PURSE ENHANCEMENTS
SUNLAND PARK 2010 - 2011

12/11/10	Jess Burner Memorial Handicap	\$65,000.00 (Gaming)
12/12/10	Johnie L. Jamison Stakes	\$65,000.00 (Gaming)
12/12/10	NM State Racing Commission Handicap	\$65,000.00 (Gaming)
12/18/10	Challenger Six Handicap	\$65,000.00 (Gaming)
12/19/10	The Enchantress Stakes	\$65,000.00 (Gaming)
12/19/10	Lou Wooten Handicap	\$65,000.00 (\$35,000 Gaming)
12/30/10	Red Hedeman Mile	\$65,000.00 (Gaming)
01/01/11	The Shue Fly	\$70,000.00 (Gaming)
01/02/11	Albert Dominguez Memorial Handicap	\$65,000.00 (Gaming)
01/15/11	La Senora Handicap	\$65,000.00 (Gaming)
01/22/11	Pepsi Cola Handicap	\$65,000.00 (Gaming)
02/19/11	The Sydney Valentini Handicap	\$65,000.00 (Gaming)
02/20/11	NMHBA QH Stakes	\$65,000.00 (Gaming)
03/13/11	Mesilla Valley Speed Handicap	\$65,000.00 (Gaming)

03/19/11	Mt. Cristo Rey Handicap	\$65,000.00 (Gaming)
03/20/11	NM State University Stakes	\$65,000.00 (Gaming)
03/27/11	La Coneja Stakes	\$65,000.00 (Gaming)
03/27/11	New Mexico Breeders' Oaks	\$50,000.00 (Gaming)
03/27/11	New Mexico Breeders' Derby	\$50,000.00 (Gaming)
04/09/11	New Mexican Spring Fling	\$25,000.00 (Gaming)
04/10/11	New Mexican Spring Futurity	\$70,000.00 (1/2 Gaming)
04/16/11	Sunburst Handicap	\$40,000.00 (Gaming)
04/16/11	Copper Top Futurity (filly division)	\$37,500.00 (Gaming)
04/16/11	Copper Top Futurity (colt & gelding division)	<u>\$37,500.00 (Gaming)</u>
		\$1,420,000.00

PURSE ENHANCEMENTS
SUNRAY PARK & CASINO 2011

04/24/11	Russell & Helen Foutz Distaff	\$50,000.00 (Gaming)
05/01/11	Four Corners Senora QH Stakes	\$50,000.00 (Gaming)
05/07/11	Jack Cole Handicap	\$50,000.00 (Gaming)
06/05/11	NM Breeder's Futurity	\$50,000.00 (Gaming)
06/11/11	NM Breeders' Stakes	\$50,000.00 (Gaming)
06/20/11	Aztec Oaks	\$50,000.00 (Gaming)
06/26/11	C.O. "Ken" Kendrick Memorial	\$50,000.00 (Gaming)
07/02/11	Totah TB Futurity	\$50,000.00 (Gaming)
07/03/11	Tommy "Duke" Smith QH Handicap	\$50,000.00 (Gaming)
07/05/11	Dine' Stakes	\$50,000.00 (Gaming)
07/09/11	SunRay Park Firecracker Stakes	\$50,000.00 (\$45,000 Gaming)
07/10/11	NM Horsemen's Association	<u>\$50,000.00 (Gaming)</u>
		\$600,000.00

PURSE ENHANCEMENTS
RUIDOSO DOWNS 2011

06/19/11	Mountain Top New Mexico Bred QH Futurity	\$15,000.00
06/26/11	Mountain Top New Mexico Bred TB Futurity	\$15,000.00 (Gaming)
07/31/11	Zia Handicap	\$30,000.00 (Gaming)
07/31/11	Zia 870 Championship	\$30,000.00 (Gaming)
07/31/11	Zia Derby	\$35,000.00 (Gaming)
07/31/11	Sierra Starlet	\$30,000.00 (Gaming)
07/31/11	Lincoln Handicap	\$30,000.00 (Gaming)
07/31/11	Road Runner Handicap	\$30,000.00
07/31/11	Rio Grande Senior Futurity	\$35,000.00 (Gaming)
07/31/11	Rio Grande Seniorita Futurity	\$35,000.00 (Gaming)
07/31/11	Zia Futurity	\$35,000.00 (Gaming)
07/31/11	Land Of Enchantment	<u>\$30,000.00 (Gaming)</u> \$350,000.00

PURSE ENHANCEMENTS
DOWNS AT ALBUQUERQUE
NEW MEXICO STATE FAIR 2011

08/21/11	Lineage QH Claming Stakes	\$ 2,500.00 (Gaming)
08/21/11	Hard Twist	\$15,000.00 (Gaming)
08/21/11	Chief Narbona	\$15,000.00 (Gaming)
08/21/11	Pelican	\$15,000.00 (Gaming)
08/21/11	John Augustine	\$15,000.00 (Gaming)
08/21/11	Don Juan De Onate	\$15,000.00 (Gaming)
08/21/11	Casey Darnell Pony Express	\$15,000.00 (Gaming)
08/21/11	The Lineage Championship	\$15,000.00 (Gaming)
08/21/11	The Lineage Stakes	\$15,000.00 (Gaming)
08/21/11	Carlos Salazar	\$15,000.00 (Gaming)
08/21/11	Lineage TB Claiming Stakes	\$ 2,500.00 (Gaming)

09/10/11	E.T. Springer	\$15,000.00
09/24/11	NMSF Seniorita Futurity	\$15,000.00
09/24/11	NMSF Senior Futurity	\$15,000.00
09/24/11	NMSF TB Breeders' Stakes	\$15,000.00
09/25/11	NMSF QH Breeders' Derby	\$15,000.00
09/25/11	Dessie & Fern Sawyer Futurity	\$15,000.00 (Gaming)
09/25/11	George Maloof Futurity	\$15,000.00 (Gaming)
10/09/11	University Of NM Handicap	\$15,000.00 (Gaming)
11/13/11	NM Breeders' QH Championship	<u>\$15,000.00 (Gaming)</u>
		\$275,000.00

PURSE ENHANCEMENTS

ZIA PARK 2011

10/30/11	New Mexico Cup 870 Championship	\$70,000.00 (Gaming)
10/30/11	Namehimastreaker New Mexico Classic QH Championship	\$85,000.00 (Gaming)
10/30/11	New Mexico Classic Derby	\$70,000.00 (Gaming)
10/30/11	New Mexico Classic Futurity	\$70,000.00 (Gaming)
10/30/11	New Mexico Classic Cup Sprint Championship	\$85,000.00 (Gaming)
10/30/11	New Mexico Classic Cup Juvenile Fillies	\$70,000.00 (Gaming)
10/30/11	New Mexico Classic Cup Filly Championship	\$70,000.00 (Gaming)
10/30/11	New Mexico Cup Colts & Geldings Championship	\$70,000.00 (Gaming)
10/30/11	NM Cup Peppers Pride F & M Championship	\$85,000.00 (Gaming)
10/30/11	NM Classic Cup Rocky Gulch Championship	\$90,000.00 (Gaming)
10/30/11	New Mexico Cup Juvenile Colts & Geldings	\$70,000.00 (Gaming)
11/26/11	New Mexico QH Fillies & Mares Championship	\$70,000.00 (Gaming)
12/04/11	New Mexico Eddy County Stakes	<u>\$60,000.00 (\$40,000 Gaming)</u>
		\$965,000.00

**UNCLAIMED TICKET
ACCOUNT**

TRACK	2011	2010
New Mexico State Fair	\$1.00	\$1.00
Ruidoso Downs	\$400.89	\$44,600.89
Downs At Albuquerque	\$424.45	\$20,416.24
Sunland Park	\$861.39	\$409.57
SunRay Park	\$14,162.72	\$206.67
Zia Park	\$432.56	\$446.62

COMMITTED TO OVERNIGHT NM BRED RACES

2010 - 2011 Sunland Park - \$4,000.00 per o/n NM Bred race

2011 Ruidoso Downs - \$1,400.00 per o/n NM Bred race

2011 SunRay Park - \$1,000.00 per o/n NM Bred race

2011 Downs At Albuquerque - \$1,200.00 per o/n NM Bred race

2011 Zia Park is as follows:

\$2,500.00 - Maiden Claiming races

\$3,500.00 - Claiming or Optional Claiming (Starter /Alw) up to \$15,000.00 or less

\$4,000.00 - Claiming over \$15,000.00 or Opt/Alw over \$15,000.00

\$5,000.00 - Maiden Special Weight and all other Allowance races

TOTAL DISTRIBUTION UNCLAIMED & GAMING

	2011	2010
Sunland Park	\$1,572,000.00 (\$60,000.00 & \$1,512,000.00 Gaming)	\$1,504,000.00 (\$61,000.00 & \$1,443,000.00 Gaming)
Ruidoso Downs	\$268,800.00 (\$44,200.00 & \$224,600.00 Gaming)	\$273,000.00 (\$45,000.00 & \$228,000.00 Gaming)
Downs At Albuquerque & NM State Fair	\$207,600.00 (\$96,000.00 & \$111,600.00 Gaming)	\$232,800.00 (\$42,000.00 & \$190,800.00 Gaming)
SunRay Park	\$171,000.00 (\$10,000.00 & \$161,000.00 Gaming)	\$675,500.00 (\$17,250.00 & \$658,250.00 Gaming)
Zia Park	\$939,000.00 (\$18,000.00 & \$921,000.00 Gaming)	\$972,000.00 (\$23,000.00 & \$949,000.00 Gaming)
Total	\$3,158,400.00	\$3,657,300.00

Racetrack		Number Of Horses	Came in 1st, 2nd & 3rd	Percentage	TB	QH	Amount Paid
Ruidoso Downs	2011	593	186	32%	105	81	\$81,649.80
	2010	493	147	30%	67	80	\$61,313.00
SunRay Park	2011	669	206	31%	123	83	\$144,063.40
	2010	460	132	29%	52	80	\$81,316.80
Downs @ Albuq / NMSF	2011	615	182	30%	97	85	\$78,317.60
	2010	517	143	28%	50	93	\$61,271.20
Zia Park	2011	337	81	24%	8	73	\$92,738.40
	2010	322	83	26%	8	75	\$75,508.50
Sunland Park	2011	387	104	27%	11	93	\$134,019.00
	2010	422	103	25%	10	93	\$106,914.40
						Total	\$530,788.20
\$144,464.30 more than in 2010							

<u>10% TRACK BREEDERS AWARDS DISTRIBUTED IN 2011</u>
Sunland Park 2010 - 2011 77 Days of Racing - \$563,802.00
Downs At Albuquerque & New Mexico State Fair 54 Days of Racing - \$160,470.29
Ruidoso Downs 60 Days of Racing - \$147,158.00
SunRay Park 48 Days of Racing - \$214,595.50
Zia Park 50 Days of Racing - \$393,439.20
TOTAL TRACK BREEDERS AWARDS PAID OUT IN 2011 - \$1,479,464.99 \$70,587.35 MORE THAN IN 2010

2011 INCENTIVE FUNDS AND PURSE ENHANCEMENTS

1,207	Owners	\$1,845,628.38
519	Breeders	\$2,076,340.86
214	Stallion Owners	\$ 322,986.81
<u>1940</u>	<u>Checks Issued</u>	<u>\$4,244,956.05</u>

2011 Breakage/Gaming funds distributed to NM Bred stakes \$3,610,000.00

2011 Unclaimed Ticket & Gaming funds distributed to
NM Bred overnight races \$3,158,400.00

2011 NM Breds running in open overnight races
\$ 530,788.20
\$11,544,144.25

2011 10% Track Breeders Awards
\$ 1,479,464.99
\$13,023,609.24

2011 Top 5 Award Recipients:

- 1) Mike C. Abraham
- 2) H. Joe Allen
- 3) Chris P. Hourigan, et al
- 4) Rita J. Danley
- 5) Leslie A. & Pierre J. Amestoy, Jr.

2011 <u>Members</u>	2010 <u>Members</u>
985 (-34)	1,019

2011 Horse Registrations

	<u>2011</u>	<u>2010</u>	<u>(+ or -)</u>
NM Bred Foals	729 QH	732 QH	
	<u>648 TB</u>	<u>744 TB</u>	
	1,377	1,476	-99
NM Bred Broodmares QH	234	245	-11
NM Bred Broodmares TB	270	311	-41
NM Stallions QH	21	26	- 5
NM Stallions TB	23	29	- 6
	<u>1,925</u>	<u>2,087</u>	<u>-162 (less than in 2010)</u>

HORSE REGISTRATIONS

	2011	2010	2009	2008	2007	2006	2005	2004	2003
<u>New Mexico Breds</u>									
Quarter Horse	729	732	836	808	803	940	866	817	739
Thoroughbred	648	744	915	928	917	875	702	600	499
Total	1377	1476	1751	1736	1720	1815	1568	1417	1238
<u>NM Broodmares</u>									
Quarter Horse	234	245	239	307	375	376	423	426	373
Thoroughbred	270	311	355	361	447	531	538	428	332
Total	504	556	594	668	822	907	961	854	705
<u>NM Stallions</u>									
Quarter Horse	21	26	21	27	30	34	29	22	26
Thoroughbred	23	29	20	30	30	45	54	40	31
Total	44	55	42	57	60	79	83	62	57
<u>Recipient Mares</u>									
	55	60	25	63	57	85	59	38	60

GAMING REVENUE		12/31/11	
		<u>2011</u>	<u>2010</u>
NMHBA Gaming Purse Fund		\$ 5,827.43	\$ 5,827.43
2/22/99 Sunland Park Breakage / Unclaimed (Breakage \$115,904.03 Unclaimed \$395,072.21)		\$ 510,976.24	\$1,121,029.32
Sunland Park Award Incentive		\$ 267,403.47	\$ 277,012.15
5/04/99 Ruidoso Downs Breakage / Unclaimed (Breakage \$12,884.69 Unclaimed \$100,833.30)		\$ 113,717.99	\$ 113,861.52
Ruidoso Downs Award Incentive		\$ 65,492.14	\$ 67,617.59
7/04/99 SunRay Park Breakage / Unclaimed (Breakage \$260,866.48 Unclaimed \$200,427.84)		\$ 461,294.32	\$ 339,164.01
SunRay Park Award Incentive		\$ 133,087.87	\$ 125,265.87
8/26/99 Downs At Albuq. Breakage / Unclaimed (Breakage \$73,878.28 Unclaimed \$15,142.15)		\$ 89,020.43	\$ 94,159.56
Downs At Albuq. Award Incentive		\$ 45,366.05	\$ 47,293.86
NM State Fair Breakage / Unclaimed (Breakage \$.50 Unclaimed \$.50)		\$ 1.00	\$ 1.00
NM State Fair Award Incentive		\$ 1.00	\$ 1.00
11/14/04 Zia Park Breakage / Unclaimed (Breakage \$122,414.90 Unclaimed \$19,364.87)		\$ 141,779.77	\$ 79,477.58
Zia Park Award Incentive		\$ 235,774.41	\$ 251,851.17

NEW MEXICO HORSE BREEDERS ASSOCIATION

Award Distribution Allocation

SEPTEMBER 11, 2010 THRU SEPTEMBER 25, 2011

(EXCLUDES ZIA PARK 2011 SEASON AND DOWNS AT ALBUQUERQUE 10/1/11 TO 11/13/11)

Award monies to be distributed based upon race class as follows:

CLASS A - Maiden, Trials, Futurities, Derbys, Allowances, Handicaps & Stakes.

CLASS B - Claiming races of \$10,000 and above.

CLASS C - Claiming races below \$10,000.

CLASS D - Maiden Claiming races.

OWNERS' AWARDS

1,845,628.38

<u>CLASS</u>	<u>FIRST PLACE</u>	<u>SECOND PLACE</u>	<u>THIRD PLACE</u>
CLASS A	\$ 1,012.73	\$ 387.13	\$ 154.03
CLASS B	759.54	290.34	115.53
CLASS C	647.02	247.34	98.41
CLASS D	393.84	150.55	59.90

BREEDERS' AWARDS

2,076,340.86

<u>CLASS</u>	<u>FIRST PLACE</u>
CLASS A	\$ 1,752.81
CLASS B	1,314.60
CLASS C	1,119.84
CLASS D	681.64

STALLION OWNERS' AWARDS

322,986.81

<u>CLASS</u>	<u>FIRST PLACE</u>
CLASS A	\$ 272.66
CLASS B	204.49
CLASS C	174.20
CLASS D	106.03

TOTAL AWARD DISTRIBUTION

4,244,956.05

SUMMARY OF NEW MEXICO BRED RACES

IN 77 DAYS OF RACING SUNLAND PARK RAN 438 NEW MEXICO BRED RACES.

15 TB STAKES		
7 TB TRIALS		
9 QH STAKES		
14 QH TRIALS		5.69 PER DAY AVERAGE
281 TB OVERNIGHT		
<u>112 QH OVERNIGHT</u>		
438 TOTAL	303 TB & 135 QH = 438	+ 284 FOR TWO A DAY

IN 54 DAYS OF RACING THE DOWNS AT ALBUQUERQUE / NM STATE FAIR RAN 207 NEW MEXICO BRED RACES.

11 TB STAKES		
5 TB TRIALS		
9 QH STAKES		3.84 PER DAY AVERAGE
9 QH TRIALS		
94 TB OVERNIGHT		
<u>79 QH OVERNIGHT</u>		
207 TOTAL	110 TB & 97 QH = 207	+ 99 FOR TWO A DAY

IN 60 DAYS OF RACING RUIDOSO DOWNS RAN 235 NEW MEXICO BRED RACES.

8 TB STAKES		
9 TB TRIALS		
6 QH STAKES		3.92 PER DAY AVERAGE
20 QH TRIALS		
137 TB OVERNIGHT		
<u>55 QH OVERNIGHT</u>		
235 TOTAL	154 TB & 81 QH = 235	+115 FOR TWO A DAY

IN 48 DAYS OF RACING SUNRAY PARK RAN 189 NEW MEXICO BRED RACES.

6 TB STAKES		
6 QH STAKES		
6 QH TRIALS		3.94 PER DAY AVERAGE
123 TB OVERNIGHT		
<u>48 QH OVERNIGHT</u>		
189 TOTAL	129 TB + 60 QH = 189	+ 93 FOR TWO A DAY

IN 50 DAYS OF RACING ZIA PARK RAN 269 NEW MEXICO BRED RACES.

8 TB STAKES		
5 QH STAKES		
10 QH TRIALS		5.38 PER DAY AVERAGE
185 TB OVERNIGHT		
<u>61 QH OVERNIGHT</u>		
269 TOTAL	193 TB + 76 QH = 269	+ 169 FOR TWO A DAY

**NEW MEXICO
BRED RACES**

	2011	2010	2009	2008	2007	2006	2005
SUNLAND PARK							
Overnight	393	376	356	338	343	325	385
Trials	21	26	23	24	20	20	25
Stakes	24	24	22	20	20	20	20
Days	77	77	77	77	79	79	87
RUIDOSO DOWNS							
Overnight	192	195	198	172	183	190	157
Trials	29	30	31	31	30	29	28
Stakes	14	14	13	12	12	13	12
Days	60	60	63	57	60	60	60
NM STATE FAIR							
Overnight						44	42
Trials						8	15
Stakes						7	8
Days						17	17
ALBUQ / NM STATE FAIR							
Overnight	173	194	187	205	169	186	162
Trials	14	16	15	16	15	3	7
Stakes	20	20	18	18	17	11	11
Days	54	59	59	59	44	50	42
SUNRAY PARK							
Overnight	171	193	197	198	169	179	148
Trials	6	5	5	5	7	5	8
Stakes	12	12	11	10	10	10	9
Days	48	45	44	44	44	48	38
ZIA PARK							
Overnight	246	243	259	235	214		
Trials	10	7	9	12	9		
Stakes	13	13	13	13	12		
Days	50	53	55	53	48		

ANNUAL REPORT SUMMARY

The New Mexico Horse Breeders Association, before the 2011 Audit completion, shows revenues of \$442,100.00, which is \$29,649.00 less than 2010. After expenses, the net loss is \$65,009.00 for 2011. There were the normal increases in employee health and retirement benefits, summer meeting, office supplies, accounting and award calculations and repairs and maintenance. There were decreases in the Annual Meeting and Banquet, Insurance, Board expenses, printing, postage, auto expense, office expense, computer expense, consultants and legal fees.

The Marketing Committee spent \$32,335.00 which is \$6,040.00 less than in 2010. A 16 % decrease.

There was a change made regarding the Association publication which reduced the cost \$49,274.00 which is a 54% decrease. Currently there will be four issues versus six.

The website cost \$12,288.00 for updates which is \$7,018.00 less than in 2010.

The former Executive Director passed away in August and the monthly withdrawal of \$500.00 per month from the Aetna Annuity has ended.

There were 289 days of racing in 2011 which is 5 days less than in 2010.

In 2011, \$530,788.20 was earned as a 20% bonus for New Mexico Breds running in open overnight races compared to \$386,323.90 in 2010. This is an increase of \$144,464.30. There was a 15% increase of horses participating and a 4% increase of those finishing 1st, 2nd or 3rd. There were 1,775 New Mexico Bred overnight races run in 2011. There was \$3,158,400.00 distributed to overnight races from the unclaimed ticket and gaming revenues.

The 10% track breeder awards in 2011 totaled \$1,479,464.99, which was \$70,587.35 more than in 2010.

Overall, the members with horses participating at the racetracks received \$13,023,609.24 in total distributions, which is \$310,639.60 less than in 2010.

The top five award recipients are: Mike C. Abraham, H. Joe Allen, Chris P. Hourigan, et al, Rita J. Danley & Leslie A. & Pierre J. Amestoy, Jr.

2011 members were 985 which is a 3% decrease. The 2011 registrations decreased 8%. New Mexico Bred foals showed a 7% decrease. The stallion registrations decreased 20%. Affidavits continue to be mailed confirming the accuracy of the information stated on the New Mexico Bred application.

The Award Incentive Fund checks were mailed November 29, 2011. The total award distribution was \$4,244,956.05. An increase of \$9,208.75 compared to 2010. The award allocation was from September 11, 2010 to September 25, 2011. This excludes Zia Park's 2011 season and the Downs at Albuquerque from October 1, 2011 through November 13, 2011. \$3,205,085.26 of the total award distribution was generated from gaming. We issued 1,940 checks. There were 31 more checks issued overall compared to 2010.

Your Association has experienced a decrease in memberships and overall registrations but an increase in funds distributed to New Mexico Breds running in open overnight races and an increase in opportunities for New Mexico Breds to participate at New Mexico tracks.

Sunland Park, SunRay Park, Ruidoso Downs, the Downs At Albuquerque and Zia Park have been very supportive in maintaining continuity in the purse enhancements for the race meet and adjustments are made the following race meet.

In 2011 the Association published the Legislative Issue celebrating our 50th Anniversary. We had a presence at both the Democratic and Republican dinners. We continue to supply the NM Saddle Cloths to the racetracks for New Mexico Bred horses done by Mary Decker.

The Association participated in a sponsorship with New New Mexico for radio spots from August 15th to November 18th.

At the Downs At Albuquerque and Zia Park, a Breast Cancer Awareness day was held. The Horsemen's Association and your Association supplied 500 caps for the event.

The Trustees and I cut expenses to the best of our ability but we are experiencing revenue problems in these economic times.